

PRECISION
MAKERS

LBIS

COMPANY FACTSHEET

OCT-DEC 23

40TH ANNIVERSARY
CELEBRATION



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40TH ANNIVERSARY CELEBRATION

COMPANY MILESTONE

“WE express our gratitude to our valued customers and esteemed business partners worldwide, who place their trust in the exceptional quality of our can coatings lacquer and sealant compound. UBIS has been delivering world-class quality for over 40 years, and we are thrilled to announce our expansion into new territories. We extend a warm welcome to Turkey, Brazil, Egypt and more, as we look forward to forging prosperous business partnerships with you in the near future. Thank you sincerely from UBIS.”

Piyakun Kritayanutkul
Chief Executive Officer



1983

ESTABLISHED UBIS INDUSTRIAL LIMITED PARTNERSHIP



1998-1999

- RECEIVED ISO 9002 QUALITY WORK MANAGEMENT SYSTEM CERTIFICATION FROM THE BVQI INSTITUTE ON 25 DECEMBER 1998.
- EXPANDED TO THE CHINESE, FILIPINO, SINGAPOREAN, MALAYSIAN AND INDONESIAN MARKETS.



2002-2003

- EXPANDED TO THE INDIAN, PAKISTANI AND BANGLADESHI MARKETS.
- EXPANDED TO THE SOUTH KOREAN AND VIETNAMESE MARKETS.
- IN SEPTEMBER 2003, THE COMPANY RECEIVED ISO 9001:2000 QUALITY STANDARD CERTIFICATION FROM THE BVQI INSTITUTE.



2007

FIRST DAY TRADE OF UBIS STOCK IN THE STOCK EXCHANGE OF THAILAND



2018-2019

- CERTIFICATE OF CAC.
- TOP INNOVATIVE ORGANIZATION.
- 4-STAR CGI SCORE.
- ISO 9001:2015 CERTIFICATION BY THE BVQI INSTITUTE.



2021

- RECEIVED MEMBERSHIP RENEWABLE TO THE COLLECTIVE ANTI-CORRUPTION COALITION (CAC) OF THE THAI INSTITUTE OF DIRECTORS.
- RECEIVED THE BUSINESS EXCELLENCE 2021: SET AWARDS 2011 FROM THE STOCK EXCHANGE OF THAILAND.
- RECEIVED APPROVAL FOR INVESTMENT PROMOTION FROM THE BOI



2023

- 40TH ANNIVERSARY
- RECEIVED THE BRAZILIAN HEALTH REGULATORY AUTHORITY (ANVISA)
- EXPANDED TO LATIN AMERICA
- ESTABLISHED KRITTANAN HOLDINGS CO., LTD, 99.99%
- KRITTANAN HOLDINGS CO., LTD. ESTABLISHED BUCKET LIST CO., LTD., INDIRECT SUBSIDIARY, 80.00 %



1997

- ESTABLISHED UBIS (ASIA) CO., LTD.
- FACTORY WAS ESTABLISHED IN SAM PHRAN DISTRICT, NAKHON PATHOM PROVINCE, ON ABOUT 8 RAI OF AREA (APPROXIMATELY 40)



2000

ESTABLISHED VITA INTERNATIONAL TRADING (GUANGZHOU) CO., LTD. IN CHINA



2004

UBIS REGISTERED AS A PUBLIC LIMITED COMPANY



2012-2014

- THE COMPANY RECEIVED APPROVAL FOR INVESTMENT PROMOTION BY THE BOI
- UBIS PRIMATECH WAS ESTABLISHED WITH A REGISTERED CAPITAL OF 160 MILLION BAHT.
- THE COMPANY RELOCATED ITS FACTORY FROM NAKHON PATHOM PROVINCE TO SAMUT SAKHON INDUSTRIAL ESTATE IN SAMUT SAKHON PROVINCE.



2020

- RECEIVED ISO 14001:2015 CERTIFICATION.
- RECEIVED ISO 45001:2018 CERTIFICATION FROM THE BVQI INSTITUTE.
- 5-STAR CG SCORE.



2022

HEADQUARTER RELOCATION TO TRR TOWER

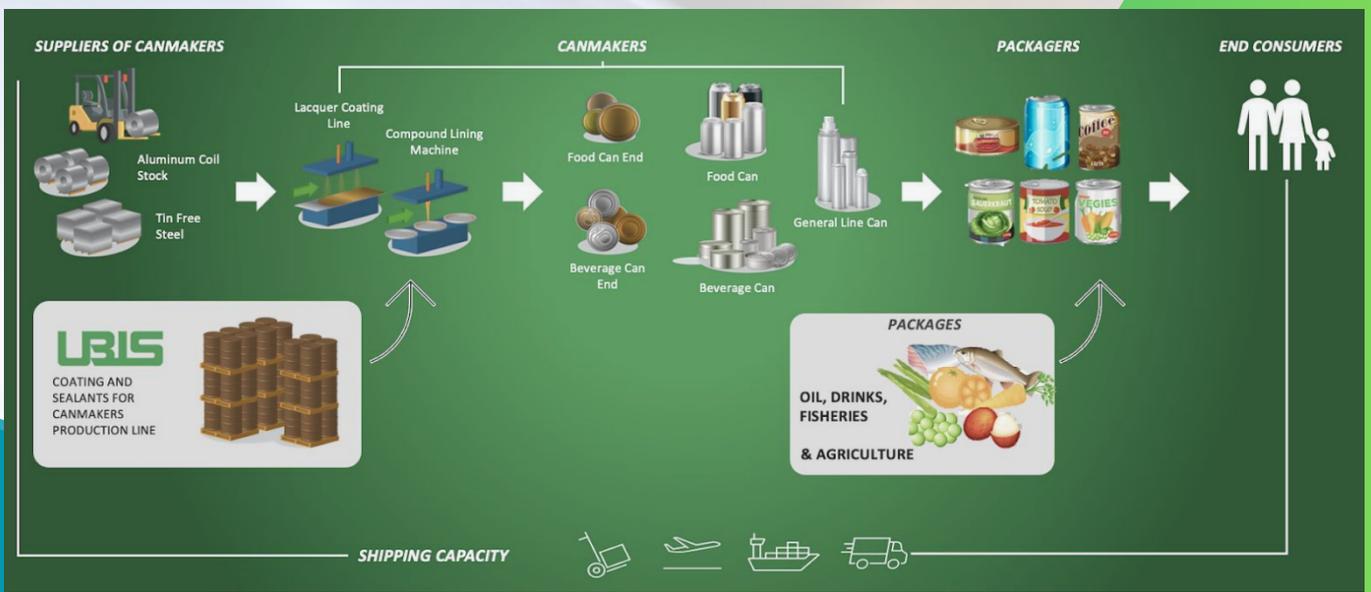


OVERVIEW

UBIS(ASIA) provides the sealing compound and lacquer chemicals in order to support coating and compound sealing process above for our can-maker customers. Additionally, we provide expert guidance on the best series of products that best suit our customers production line requirements including cooperation research and development of new product to ensure optimal solutions for each of our customers.

In UBIS(ASIA), we focus on providing superior services by maintaining close coordination with each of our customers to learn and support their needs as well as providing them with troubleshooting and technical services by our experienced Technical Service & Research and Development Team. Our company strive to maintain world class partnership with our customers via continuous innovation and expertise services.

OUR PRODUCTS



COATING



Lacquer is a resin coating that acts as a layer protecting the can from any distressing variables such as corrosions and scratches. Lacquer can also act as the primer for external printing and varnish for beautifying purposes.

SEALANTS



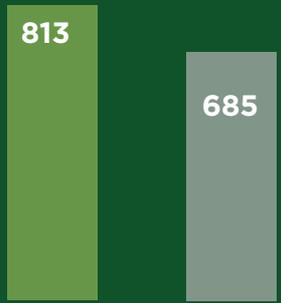
Compound is an adhesive sealant technology for metal packaging and its key function is to prevent leakage between the can and its lid. Compound should also prevent any external contamination thereby extending shelf life of the product packed.

FINANCIAL HIGHLIGHT 9M'23



SALES

MILLION BAHT



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GROSS PROFIT

MILLION BAHT



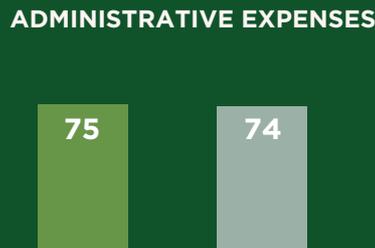
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EXPENSES

MILLION BAHT



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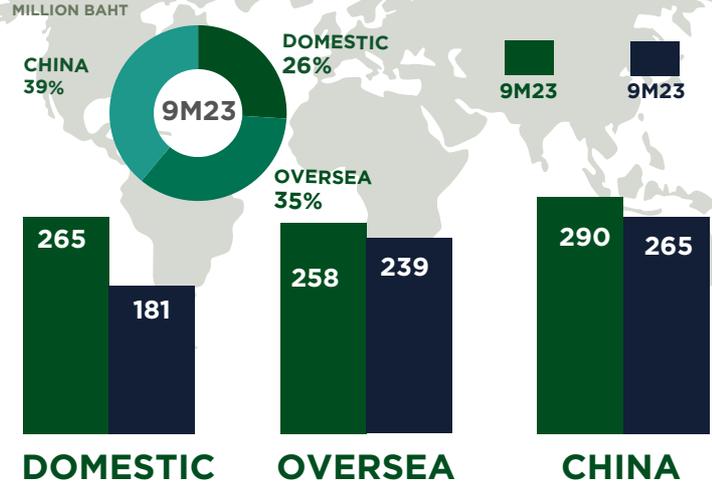
GROSS PROFIT MARGIN



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SALES BY REGIONS (MB)

MILLION BAHT



CASH FLOW (MB)



OPERATING ACTIVITIES
+72MB

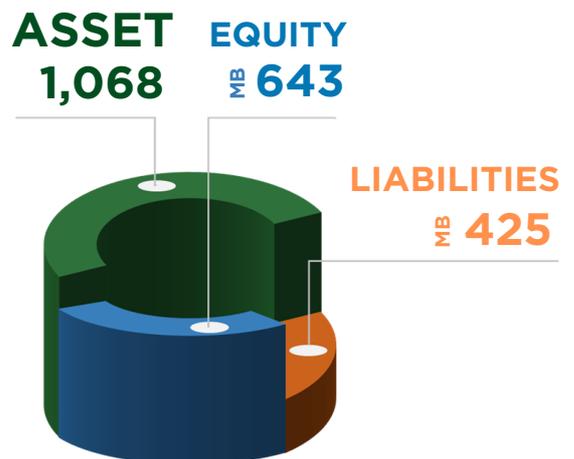


INVESTING ACTIVITIES
-12 MB



FINANCING ACTIVITIES
-117 MB

BALANCE SHEET (MB)



Overall, the Company and its subsidiaries had a net loss in Q3/2023 of 26 MB which has increased by 47 MB or 222% from Q3/2022 (Net Profit of Q3/2022 was 21 MB). Q3/2023, the company paid compensation for damaged goods in the amount of 40 MB. Upon deducting this compensation, the company would have profit from operating activities of 20 MB.

For more detail: [MD&A Q3/2023](#)

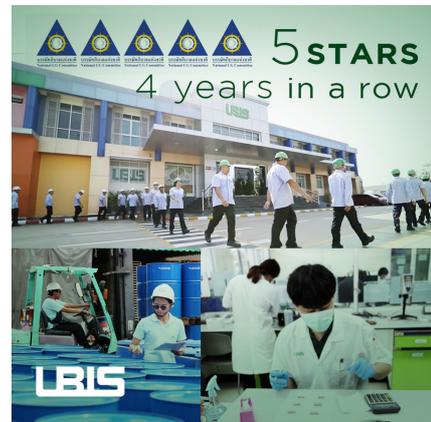


OCTOBER 2023

During 31 October - 1 November, UBIS participated in the yearly conference for can manufacturers in the Asia/Pacific region brings together global suppliers and experts to enhance communication among key decision-makers in the Asian metal packaging industry, providing access to the latest production technologies.

NOVEMBER 2023

UBIS is proud to announce that we have received a 5-star rating, or "Excellent CG Scoring," in the corporate governance evaluation for the year 2023, marking the **fourth** consecutive year. This recognition is awarded by the Thai Institute of Directors (IOD) with support from the Stock Exchange of Thailand, reflecting the continuous improvement in our business operations and our commitment to upholding good corporate governance practices. This achievement underscores our dedication to sustainable development, which encompasses our social and environmental responsibilities, as well as our efforts to instill confidence in our shareholders, investors, and all stakeholders.



DECEMBER 2023

UBIS places a great importance to and is aware of its commitment to combating corruption. To ensure that the operations of the company comply with the corporate governance policy and good business practices. UBIS has resolved to announce its intention to the fight against corruption. All employees of the Company participated in overseeing the action of anti-corruption in years 2023 by providing training to the board of directors and all employees of the company on anti-corruption policy.

