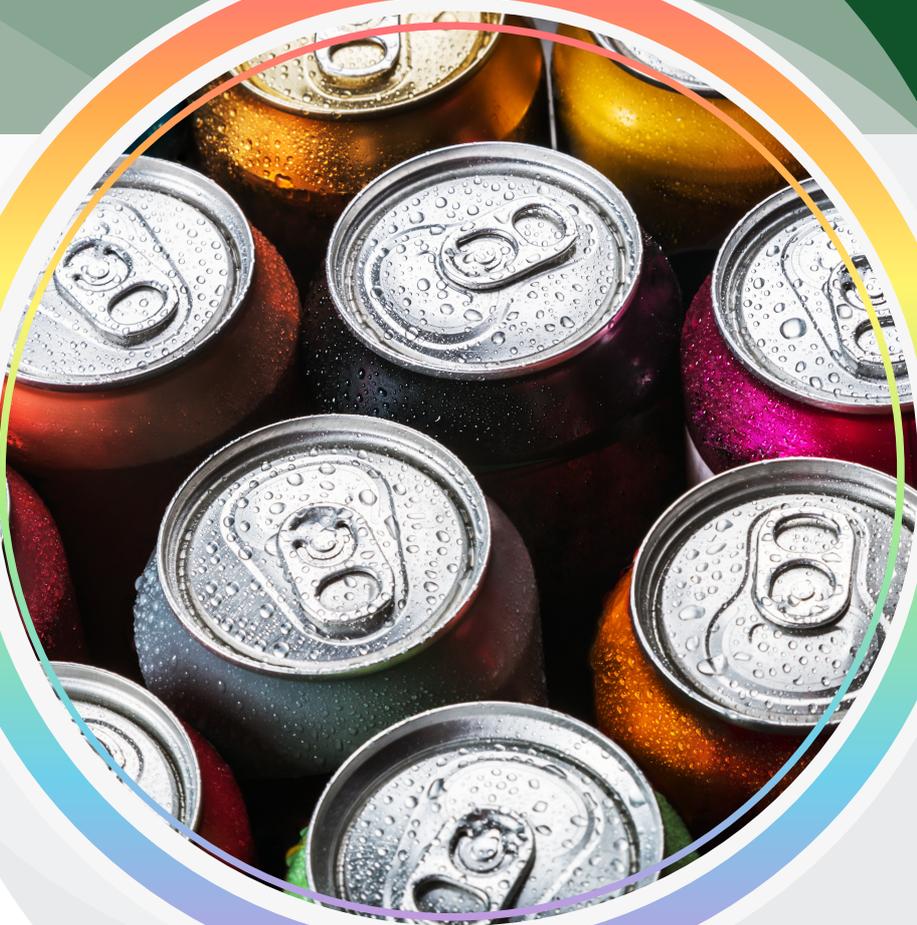


PRECISION
MAKERS

UBIS

COMPANY FACTSHEET

APR-JUN 23



HEAD OFFICE
238, 15th Floor, Unit 4-6, TRR Tower,
Naradhiwas Rajanagarindra Road,
Chong Nonsi, Yannawa,
Bangkok 10120, Thailand
Tel. +66-(0)2-683-0008
Fax +66-(0)2-294 2014

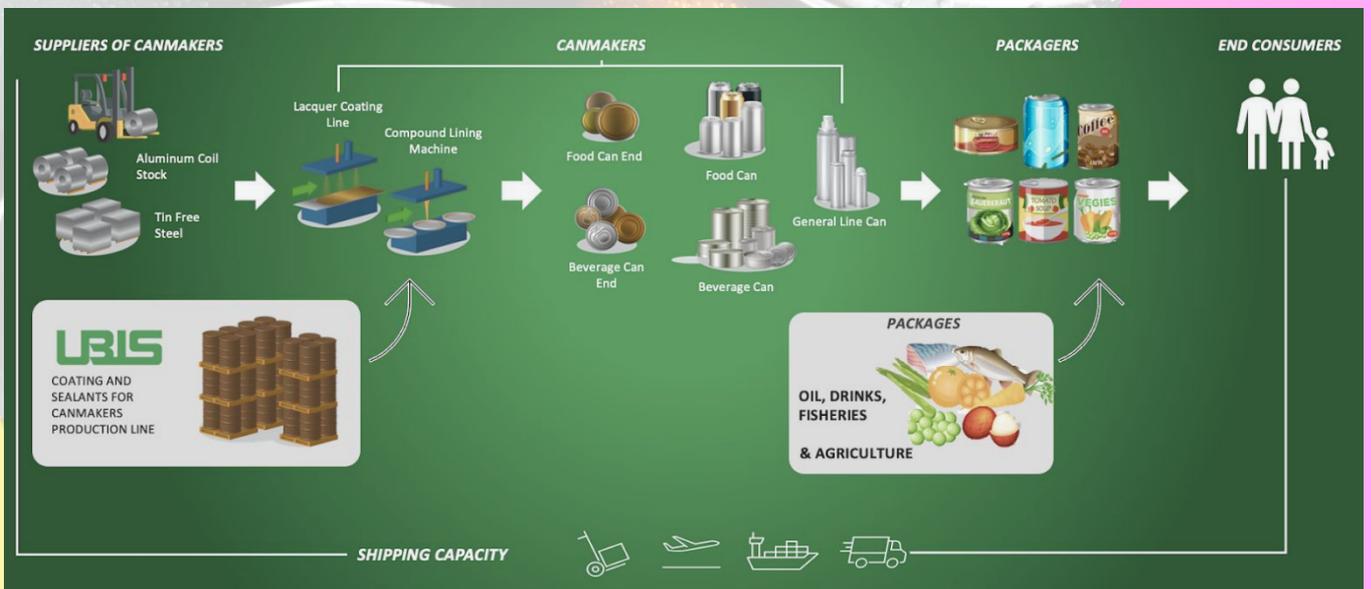


OVERVIEW

UBIS(ASIA) provides the sealing compound and lacquer chemicals in order to support coating and compound sealing process above for our can-maker customers. Additionally, we provide expert guidance on the best series of products that best suit our customers production line requirements including cooperation research and development of new product to ensure optimal solutions for each of our customers.

In UBIS(ASIA), we focus on providing superior services by maintaining close coordination with each of our customers to learn and support their needs as well as providing them with troubleshooting and technical services by our experienced Technical Service & Research and Development Team. Our company strive to maintain world class partnership with our customers via continuous innovation and expertise services.

OUR PRODUCTS



COATING



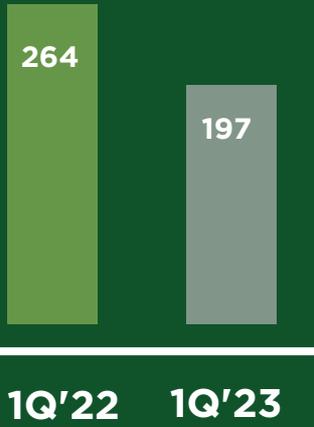
Lacquer is a resin coating that acts as a layer protecting the can from any distressing variables such as corrosions and scratches. Lacquer can also act as the primer for external printing and varnish for beautifying purposes.

SEALANTS

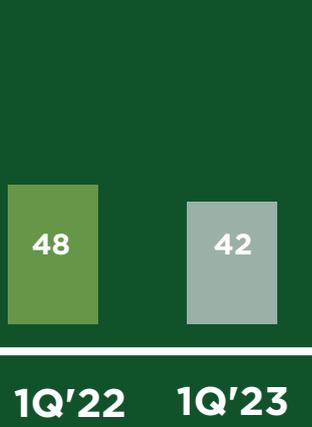


Compound is an adhesive sealant technology for metal packaging and its key function is to prevent leakage between the can and its lid. Compound should also prevent any external contamination thereby extending shelf life of the product packed.

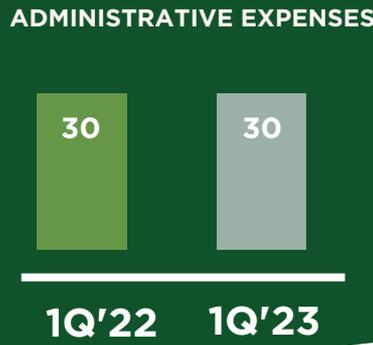
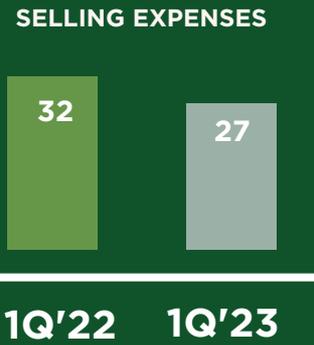
REVENUE
MILLION BAHT



GROSS PROFIT
MILLION BAHT



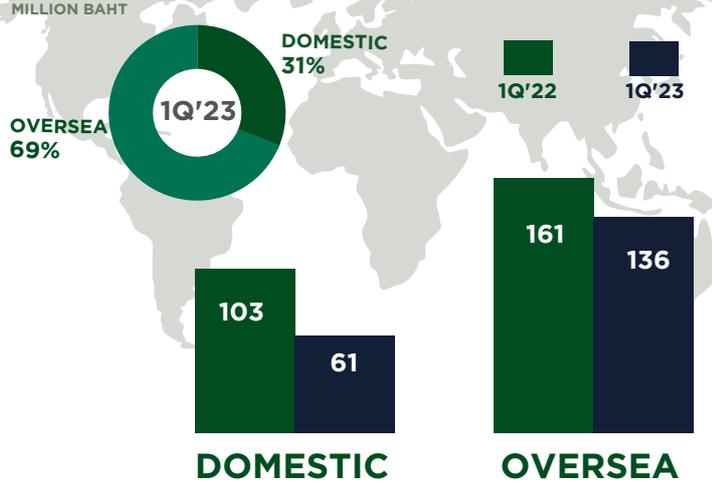
EXPENSES
MILLION BAHT



NET PROFIT
MILLION BAHT



SALE BY REGION



CASH FLOW (MB)



OPERATING
ACTIVITIES
+53 MB

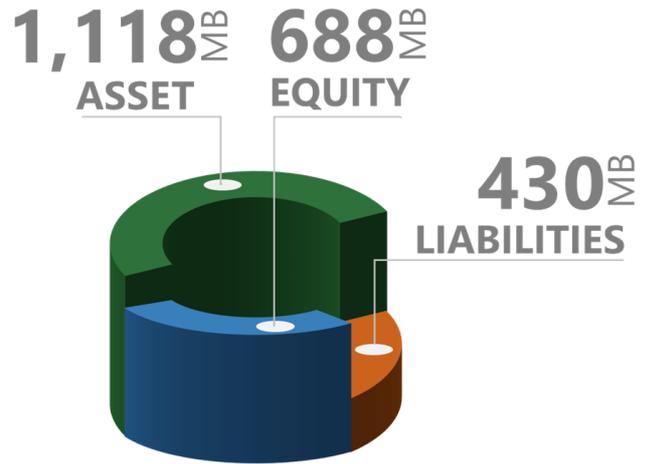


INVESTING
ACTIVITIES
-9 MB



FINANCING
ACTIVITIES
-117MB

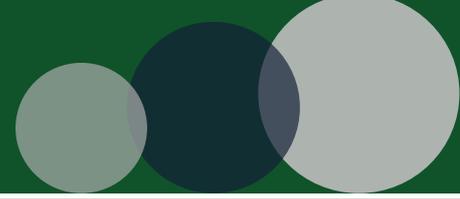
BALANCE SHEET



FINANCIAL RATIO

GROSS MARGIN
EBIT MARGIN
NET PROFIT MARGIN
ROE
ROA

	2021	2022	1Q'22	1Q'23
GROSS MARGIN	21.7%	20.9%	18.1%	21.2%
EBIT MARGIN	5.4%	-1%	-2.4%	-6.4%
NET PROFIT MARGIN	4.7%	-2%	-3.1%	-8.8%
ROE	11.2%	-3.3%	-1.7%	-4.1%
ROA	6.9%	-0.7%	-0.7%	-1.2%



PRECISION MAKER **UBIS** ASIA

การประชุมสามัญผู้ถือหุ้น ประจำปี 2566

วันจันทร์ที่ 24 เมษายน พ.ศ. 2566 เวลา 10.00 - 12.00 น.
ด้วยรูปแบบการประชุมผ่านสื่ออิเล็กทรอนิกส์ด้วยระบบ E-Meeting
ดำเนินการถ่ายทอดสดจาก ณ ห้องประชุม 1 เลขที่ 238 ชั้น 11 อาคารไทยรุ่งเรือง
ถนน นราธิวาสราชนครินทร์ แขวงช่องนนทรี เขตยานนาวา กรุงเทพมหานคร 10120

WORLD CLASS PARTNERSHIP
WITH EXCELLENT EXPERTISE
AND INNOVATION

APR 2023

The company organized its Annual General Meeting (AGM) for the year 2023, which took place on April 24, 2023. After the meeting concluded, the company posted the minutes of the meeting and the resolutions on its website at www.ubisasia.com. Furthermore, the company has already submitted the minutes of the meeting to the Stock Exchange of Thailand.



MAY 2023

The representatives from **Asian Pacific Can Co., Ltd.**, who recently visited and evaluated UBIS (Asia) Public Company Limited and UBIS Primatch Co., Ltd., have confirmed their confidence in our ability to deliver products. They also verified that we meet the stringent requirements of the quality management system BRCGS Issue6 during their visit on May 3, 2023.



UBIS
PRECISION MAKER

Thrilled to see **the can making** industry's commitment to sustainability. Let's discover the latest eco-friendly innovations in metal packaging.

At Essen, Germany

The company participated in the **METPACK** which was held on May 2-6, 2023. **METPACK** Fair is the global hub for metal packaging, featuring cutting-edge innovations and fostering industry connections. Fair organized once every 3 Year.



JUNE 2023



On June 15, 2023, the company, in collaboration with the Samut Sakhon Industrial Estate Office, factories operating in the Samut Sakhon Industrial Estate, and Wat Sirimongkol School, organized a project for the conservation and restoration of forest areas. The project focused on the restoration of mangrove forests for the year 2023. Activities included planting mangrove seedlings, breeding mangrove seedlings, and collecting garbage in the mangrove forest area. The project was conducted in Moo 6, Bangyapraek Subdistrict, Muang District, Samut Sakhon Province.

The staff of the Research Center served as lecturers, imparting knowledge about the mangrove forest ecosystem and seedling breeding. Participants also had the opportunity to take a walk along the nature trail, collect 163 kilograms of garbage, and plant mangrove trees.

