

UBIS

PRECISION
MAKERS

COMPANY FACTSHEET

JAN-MAR 23



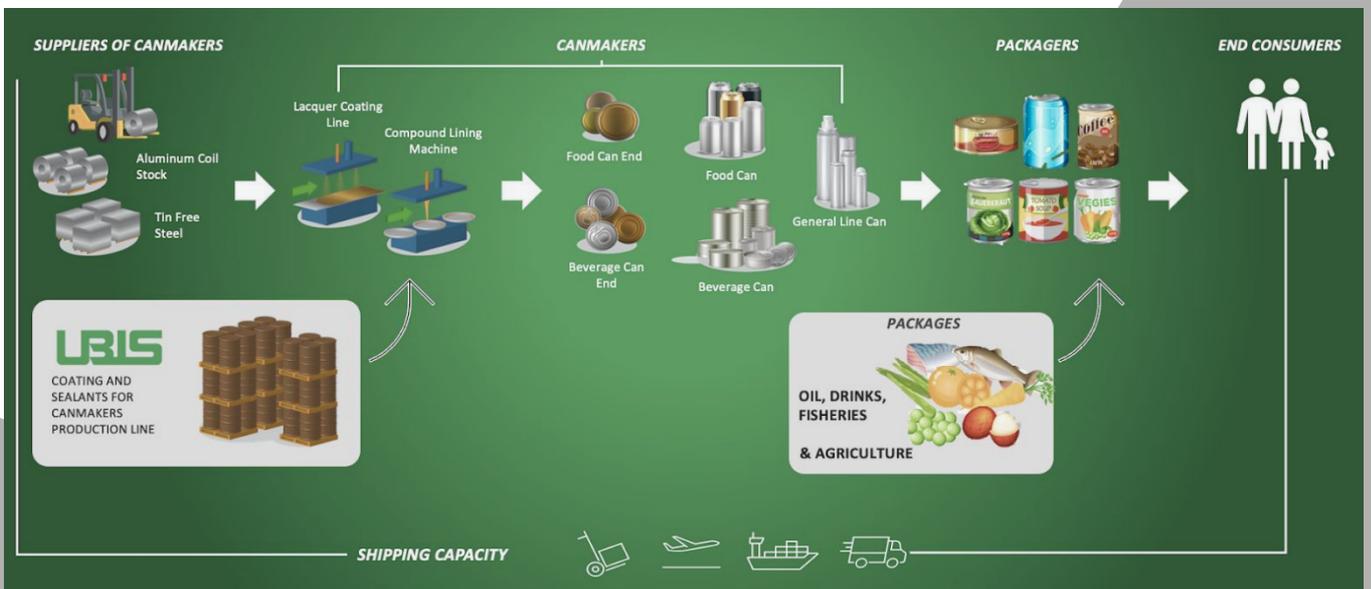
HEAD OFFICE
238, 15th Floor, Unit 4-6, TRR Tower,
Naradhiwas Rajanagarindra Road,
Chong Nonsi, Yannawa,
Bangkok 10120, Thailand
Tel. +66-(0)2-683-0008
Fax +66-(0)2-294 2014

OVERVIEW

UBIS(ASIA) provides the sealing compound and lacquer chemicals in order to support coating and compound sealing process above for our can-maker customers. Additionally, we provide expert guidance on the best series of products that best suit our customers production line requirements including cooperation research and development of new product to ensure optimal solutions for each of our customers.

In UBIS(ASIA), we focus on providing superior services by maintaining close coordination with each of our customers to learn and support their needs as well as providing them with troubleshooting and technical services by our experienced Technical Service & Research and Development Team. Our company strive to maintain world class partnership with our customers via continuous innovation and expertise services.

OUR PRODUCTS



COATING



Lacquer is a resin coating that acts as a layer protecting the can from any distressing variables such as corrosions and scratches. Lacquer can also act as the primer for external printing and varnish for beautifying purposes.

SEALANTS



Compound is an adhesive sealant technology for metal packaging and its key function is to prevent leakage between the can and its lid. Compound should also prevent any external contamination thereby extending shelf life of the product packed.

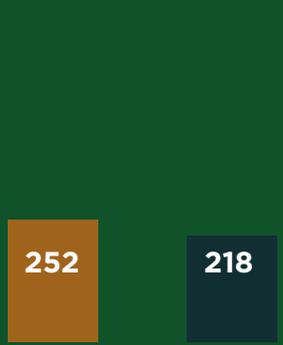


REVENUE
MILLION BAHT



2021 2022

GROSS PROFIT
MILLION BAHT



2021 2022

EXPENSES
MILLION BAHT

SELLING EXPENSES



2021 2022

ADMINISTRATIVE EXPENSES



2021 2022

NET PROFIT
MILLION BAHT



2021 2022

SALE BY REGION

MILLION BAHT



CASH FLOW (MB)



OPERATING ACTIVITIES
-83MB

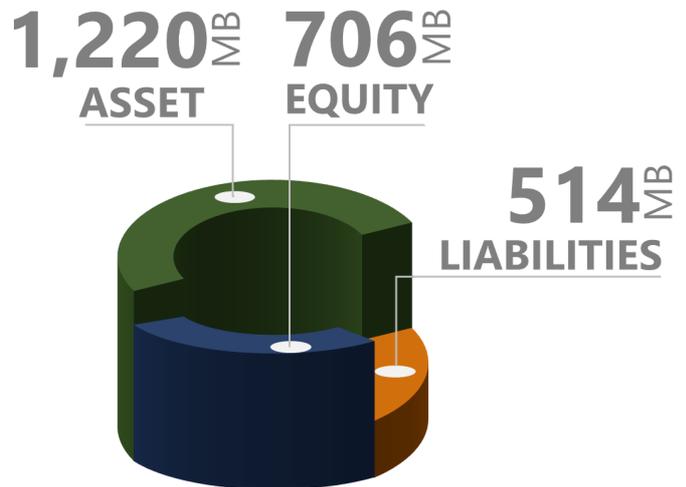


INVESTING ACTIVITIES
-31 MB



FINANCING ACTIVITIES
+330MB

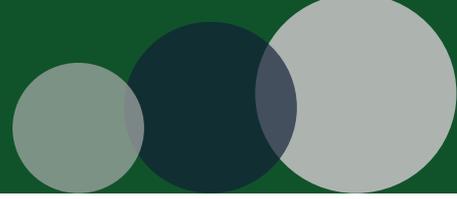
BALANCE SHEET



FINANCIAL RATIO

GROSS MARGIN
EBIT MARGIN
NET PROFIT MARGIN
ROE
ROA

	2022	2021	2020
GROSS MARGIN	20.9%	21.7%	34.6%
EBIT MARGIN	-1%	5.6%	14.9%
NET PROFIT MARGIN	-2%	4.7%	11.6%
ROE	-3.3%	11.2%	26.0%
ROA	-0.7%	6.9%	18.3%



UBIS food-grade compound just passed the tough standard



DEC 2022

Another outstanding accomplishment for UBIS Asia. When the S788-55PF series of food grade rubber sealants has received a quality certification for meeting the highest standards. It satisfies the requirements of the strict quality system of the Brazilian Health Regulatory Authority (ANVISA), makes it clear that the water-based sealing agent is of food-grade. The ideal option for customers in Latin America and clients from around the globe.

Last year exports of UBIS's Products has once again surpassed projections.

- With more than **2,600** metric tons of canned coated Lacquer delivered
- Sealing Compound products also exceeded expectations at **3,700** metric tons.

From European countries to Latin America and throughout Asia.



JAN 2023



JANUARY 25, 2023

The Company has established a subsidiary named Krittanan Holdings for further investments in businesses other than the Company's current business and generate more income form main business of company.



Our management team had an incredible trip to China, joined by our subsidiaries manager Vita. We're grateful for the opportunity to strengthen our partnerships and explore new opportunities together.

